



**Focus on your
business**

NOKIA

Focus on your business

Speed up your sales, save money and improve your partner relationships with the **NOKIA TEJ** Mobile order management service

NOKIA
Connecting People



Effortless and efficient

- More time to focus on growing the business
- Will enhance your order management process
 - Less paper work
 - Better flow of information within your business network
- Intuitive and easy to learn



Business at **your fingertips**

- Manage your business when and where you want to
- All product and order information at your fingertips
- Share relevant information with your business partners



Hosted Service



- Security

- Safe access to relevant data for you and your defined partners within your business network

- Mobility

- Access via mobile phone or computer

- Trust

- Reliable service backed by Nokia
- Business data always protected

- Speed

- faster and more reliable communication
- Shorter order and delivery cycles

Nokia Tej key features

Invite your business partners

Share and update product information digitally

Create and distribute purchase order information

Create and send dispatch details

Keep track of orders and view reports

Access published company information

Make orders also when out of network reach

Invite your business partners



Start by inviting your first level partners (agents), who then invite second level partners (dealers) to the network

Once you have added your product information, your business partners can use it to place orders



The invitation functionality effectively turns Nokia Tej into a directory service, offering access to new business partners and potentially new business



Share and update product information digitally

- Keep your product information always up to date
- Your business partners have access to the latest data when they place orders



Create and distribute purchase order information

- Order forms are quickly and accurately filled using the suppliers' product lists
- Selecting products from the lists reduces the risk of errors
- Fast and reliable



Create and send **dispatch details**

- Enter information quickly and accurately using menus and lists
- Fast and reliable



Keep track of orders and view reports

- The right information at the right time
 - Relevant business information at your fingertips
 - View all your orders at a glance, when and where you want to



Access published company information

- The invitation functionality effectively turns Nokia TeJ into a directory service
 - Find new business partners and potentially new business as your network grows



Make orders also when out of network reach

- Automatic data synchronization
- No need to check for network coverage



Tangible benefits

More time to focus on your business

Portable access to business data

Reduced amount of paper work

Less order tracking phone calls

Reduced errors and miscommunication

Portability of your data across devices

Shorter sales cycle

Safe and secure place for your data

Nokia Tej compatibility



Supplier

Computer with internet access



Nokia Tej



Agent

See list of compatible mobile devices at www.tej.nokia.com or check your phone's compatibility by sending TEJ CHECK <device> as a text message to 56006500



Dealer

Text message enabled mobile phone

CASE: textile market

- Nokia Tej is first being launched for the highly communication-intensive Indian textile market. The service fits into the existing business without changing current business processes, making them more efficient.



What the users say

“There is less confusion in order processing with Nokia Tej. With respect, the paper based system had huge confusion.”

“I’m happy that someone else is providing the service allowing me to focus on the actual business.”

“Now discussions are focused upon quality and business development rather than order status.”

“Nokia Tej has made the process faster and more effective. The dealer is now able to sell the products before they physically arrive as he has received confirmation that the order has been processed and will be on its way. This really increases the business.”

“The amount of phone calls have decreased. We can now focus more on the content of the business because we don’t need to talk about orders anymore. Social communication is still there, but it has a new form.”